

Financial Disclosures – Discounts

Discounted costs are permitted for well-defined groups for specific and bona fide purposes.

An institution that offers discounts must demonstrate that:

- All discounts or special offers identify the specific costs for a course or program.
- The presentation of discounts and special offers complies with DEAC's advertising and promotion standards.
- All discounts (excluding well-defined groups) or special offers designate a specific expiration date and do not extend beyond the expiration date.

1. Describe any discounts the institution offers.

Corporate Partners Discounts – 15% Tuition Only

Educational Partners Discounts – 15% Tuition Only

Employee Discount – 90% Tuition Only

2. Describe how the institution identifies well-defined groups that receive discounts.

Corporate Partners Discounts – This discount is given to students who are either the owner or employees of corporations who have partnered with Westcliff university to be their institution of choice.

Educational Partners Discounts – This discount is given to students of schools who have partnered with Westcliff University to continue their education and obtain a higher level degree.

Employee Discount – This discount is given to students working for Westcliff University.

3. Describe the purpose for offering well-defined groups a discount.

The purpose for offering these groups a discount is because they it is important to Westcliff University's mission to educate, inspire, and empower students in the community. The discount helps remove a common barrier to education, which is finances, and helps the pursue higher level degrees.

4. Describe how information on discounts are published in the institution's advertising and marketing materials including the catalog and website.

At this time information is only communicated directly to the corporate or educational partners.

5. Describe how students are enrolled in non-discounted courses or programs for a reasonably substantial period of time during each calendar year.

All students go through the same admissions process for enrollment in any of the programs Westcliff University offers. Information on payment options including financial aid, scholarships or discounts offered and how you qualify are discussed with the potential student at this time.

Once it is determined that the student qualifies for financial aid, a scholarship or discount, the Registrar's Office is notified so that the financial information is posted correctly on the student's account.

6. Describe how the institution calculates refunds based on discounted costs.

There are many students that enroll in non-discounted courses or programs in every semester during each calendar year.